

## ASA2021Brisbane Hybrid Conference partner level comparison

## Update on expectations for ASA2021Brisbane Hybrid Conference:

- Maximum capacity for the exhibition space is 1,200 attendees which includes all delegates/exhibitors and venue staff (FYI ASA2019Brisbane had 1,250 delegates and 1,400 attendees)
- Our expectations are that potentially it may only be home state attendees, traditionally around 50% of delegates; hence we are estimating around 600 (local) delegates
- Workshop rooms to have 50% capacity (60 people)
- No Gala dinner (due to restrictions impact on seating arrangements, table numbers, and the dance floor)
- No Welcome Reception (due to restrictions impact on social functions)
- There will be an Awards of Excellence Virtual Evening which will translate to a Saturday evening cocktail style event in Brisbane at BCEC (drinks & canapes)

| Partnership Level  | GOLD                        | SILVER                     | Bronze                          | Comment   |
|--|-----------------------------|----------------------------|---------------------------------|---|
| Pricing  | \$20,000                    | \$5,000                    | \$2,500                         |   |
| Face-to-Face – Brisbane  |                             |                            |                                 |   |
| Option to provide one education/demonstration or entertainment event   | <b>√</b>                    | ×                          | ×                               | Thursday or Friday evening function following completion of ASA program or as a breakfast function, Friday or Saturday morning prior to the commencement of the ASA program |
| Sponsorship of one (1) workshop room across the 3 days and a second workshop room for a single day   | ✓                           | ×                          | ×                               | Workshop rooms Friday – 6 rooms Saturday – 6 rooms Sunday – 4 rooms   |
| Two education workshops within the ASA face to face workshop program   | <b>✓</b>                    | ×                          | ×                               | Select your own speakers and topics to best show off your machine's specialities  |
| Application person in each workshop session with option of 1 minute/1 technology point to highlight aspects of the machine relevant to the topic | <b>√</b>                    | ×                          | ×                               |   |
| Two lecture sessions in the program  | <b>√</b>                    | ×                          | ×                               | Present either live (from Brisbane) with our team on the ground filming and streaming or elsewhere through zoom or provide as a prerecorded presentation.                   |
| Customised exhibition booth  | 6m x 6m<br>max 18<br>people | 6m x 3m<br>max 9<br>people | X<br>3m x 3m<br>max 2<br>people | Can have smaller if you wish – max people (includes customers and staff) Note: Gold booth in most prominent location  |





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| Hospitality suite  | 1                            | x                           | ×                    | 3 x 5m space will allow 4 people   |
|--|------------------------------|-----------------------------|----------------------|--|
| Trospitality suite   | •                            | ~                           |                      | with current COVID restrictions  |
| Live scanning demonstrations on your booth   | ✓                            | ✓                           | ×                    | For silver partners an option of Live scanning on Saturday (additional \$5k)                       |
| Lunch & Learn Speaker presentations during the lunch breaks, promoted through the ASA program  | ✓                            | ✓                           | ×                    | Option for silver partners on Saturday (entitlement of additional \$5k for live scanning on booth) |
| Branding and Recognition Entitlen  | nents                        |                             |                      | Note: there will be no printed or digital delegate handbook  |
| Recognition as a partner in:   |                              |                             |                      |  |
| <ul> <li>soundeffects news (March 2021) –<br/>special conference edition<br/>(company name, logo and website<br/>link)</li> </ul>                                      | _/                           | <b>√</b>                    | ✓                    |  |
| <ul> <li>Recognition as a major partner on<br/>the home page of<br/>ASA2021Brisbane Hybrid<br/>Conference website (logo,<br/>company name and website link)</li> </ul> | <b>√</b>                     | ×                           | ×                    |  |
| <ul> <li>ASA2021Brisbane Hybrid<br/>Conference website (logo,<br/>company name and website link)</li> </ul>  | <b>√</b>                     | <b>√</b>                    | ✓                    | Recognised in a tier capacity –<br>Gold, Silver, Bronze then Virtual<br>only                       |
| <ul> <li>ASA2021 Conference App (logo,<br/>company name and website link)</li> </ul>   | ✓                            | ✓                           | ×                    |  |
| March special conference edition of soundeffects news – Advertisement  | √<br>Full page               | ✓<br>Half page              | ×                    |  |
| Conference App:  |                              |                             |                      |  |
| <ul><li>Banner advertisement</li></ul>   | ✓                            | ×                           | ×                    |  |
| <ul><li>App Alerts</li></ul>   | <b>√</b>                     | ✓                           | ×                    |  |
|  | 1 per day                    | 1 Only                      |                      |  |
| <ul> <li>Alert 1 week leading into the<br/>conference</li> </ul>   | ✓                            | ×                           | ×                    |  |
| Personally, thanked for your support by the CEO in the opening plenary   | <b>√</b>                     | ×                           | ×                    |  |
| Recognition on the holding slide as the workshop partner in your allocated workshop room   | ✓                            | ×                           | ×                    |  |
| Passport competition   | ✓                            | ✓                           | ✓                    | TBC  |
| Delegate name tag scanning   | ✓                            | ✓                           | ✓                    | Exhibition Hall only   |
| Delegate list (including virtual list)   | 2 weeks prior + 2 days prior | 1 week prior + 2 days prior | ✓<br>2 days<br>prior | Name, employer, state, email<br>(employer is new)<br>(subject to privacy and opt out<br>clause)    |





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| Registrations  | ✓        | ✓        | ✓ |   |
|--|----------|----------|---|---|
| Delegate   | 4        | 2        | 0 | Conference sessions, CPD points, exhibitor access, social function            |
| Exhibitor  | 6        | 2        | 2 | Exhibitor access only, social function (ASA Awards)                           |
| VIRTUAL  |          |          |   | *See overview of offerings (ppt) and instructions document (doc)              |
| Free virtual booth   | ✓        | ✓        | ✓ |   |
| Communicate and promote to delegates during the breaks through rolling commercials, videos or slides   | <b>√</b> | ✓        | × | 5 x options: - Prior to kick off - Morning break                              |
|  | 2 each   | 1 each   |   | <ul><li>Lunch break</li><li>Afternoon break</li><li>End of sessions</li></ul> |
| Branded virtual platform   |          |          |   |   |
| feature video advertisement     (imbedded in your virtual booth)   | ✓        | ✓        | ✓ |   |
| <ul> <li>engagement with delegates<br/>through the platform chat function</li> <li>1:1 text chat, group chat with<br/>delegates, 1:1 video chat</li> </ul>     | <b>√</b> | <b>✓</b> | ✓ |   |
| <ul> <li>links to sponsors website and<br/>social media channels (LinkedIn,<br/>Facebook, Instagram)</li> </ul>  | ✓        | ✓        | ✓ |   |
| team directory to link delegates     directly with you   | ✓        | ✓        | ✓ |   |
| <ul> <li>ability for delegates to connect with<br/>you (by email) before, during, and<br/>after the event</li> </ul>   | ✓        | <b>✓</b> | ✓ |   |
| <ul> <li>ability for sponsor to host<br/>downloadable marketing resources<br/>for delegates (videos, marketing<br/>brochures, product sheets, etc.)</li> </ul> | <b>√</b> | ✓        | ✓ |   |
| Sponsor logo included on front page of event platform linking directly to your virtual booth   | ✓        | ✓        | ✓ |   |
| Delegate information: name,<br>employer, state and email address<br>(subject to privacy and opt out<br>clause)   | ✓        | ✓        | ✓ |   |